



## COACHBUILDER INFORMATION UPDATE

**Date:** October 22, 2012

**Bulletin Number:** XTS 09

**Subject:** Canadian Export

As stated in the CMC Agreement: Section 12.1 (*detailed below*), Cadillac Master Coachbuilders cannot sell converted vehicles (V4U, B9Q & W30) into Canada. GM is currently working on a policy to allow sales into Canada, but until this process is completed, coachbuilders should not order U.S. chassis for sale into Canada.

*Vehicles sold to Manufacturer under this Agreement are for distribution in the 50 United States, and the District of Columbia ("U.S.") or Puerto Rico. It is a material breach of this Agreement for Manufacturer to sell, cause or arrange to be sold End Products or new motor vehicles for resale or for principal use outside the U.S. or Puerto Rico. The only exception is when Manufacturer is contractually working with International Fleet Sales (IFS). IFS is the only approved GM Dealer for export. If Vehicles are exported and Manufacturer is not contractually working with IFS, Manufacturer may be liable to pay GM all Vehicle incentives. Manufacturer agrees that it will not sell any Vehicles or End Products in or into the U.S. which were not originally manufactured for sale and distribution in the United States.*

If you have any questions or concerns, call Joe Pennington at (248) 808-0854.